Maximize nonprofit capacity, income and impact with Salesforce for Nonprofits

Nonprofit Cloud

Nonprofit Cloud: Core, Advanced, Sales or Service or CRM Max Editions

The foundation of Salesforce for Nonprofits is Nonprofit Cloud – the one solution your organization needs to fund, deliver, and measure impact. As part of our Power of Us Program, qualified nonprofits will get ten licenses of Nonprofit Cloud Enterprise Edition free of charge. Learn more.

Nonprofit Cloud Core Edition:

Monthly Pricing: $70/user/month (billed annually)
Annual Pricing: $840

Features Include: Nonprofit Data Model, Common Components, Logic and Automation, Fundraising, Accounting Subledger Growth, Case Management, Program Management and Outcomes, Slack Business+ with Slackbot, Tableau Next, Sales Emails, Premier Success Plan, Security Essentials, 500K flex credits per org (250K one time, 250K yearly), 20MB data storage per user

Nonprofit Cloud Advanced Edition:

Monthly Pricing: $125/user/month (billed annually)
Annual Pricing: $1500

Features Include: Everything in Core Edition, plus Help Agent (with outcome based pricing, Sales Insights, Account Research, Sales Programs, Customer Signals Intelligence, Backup and Recover, Archive, Data Detect, Security Center, 1M flex credits per org (750K one time, 250K yearly), 1GB data storage per user

Nonprofit Cloud Sales Max Edition:

Monthly Pricing: $285/user/month (billed annually)
Annual Pricing: $3,420

Features Include: All features in Advanced Edition plus Coworker unmetered, All Sales Agent Templates, Agentforce for Nonprofit, Momentum, Salesforce Contracts, Contact Center Digital, Salesforce Maps, Sales Programs, 2.75M flex credits per org/year, 1GB data storage per user. All grantmaking functionality including Grantseeker and Grantee Experiences including 100 Customer Community+ login licenses to support program participant, client, volunteer, and/or donor experiences.

Nonprofit Cloud Service Max Edition:

Monthly Pricing: $285/user/month (billed annually)
Annual Pricing: $3,420

Features Include: All features in Advanced Edition plus Coworker unmetered, All Service Agent Templates, Agentforce for Nonprofit. Workforce Management, Quality Mgmt. 2.75M flex credits per org/year, 1GB data storage per user. All grantmaking functionality including Grantseeker and Grantee Experiences including 100 Customer Community+ login licenses to support program participant, client, volunteer, and/or donor experiences.

Nonprofit Cloud Sales & Service Max Edition:

Monthly Pricing: $345/user/month (billed annually)
Annual Pricing: $4,140

Features Include: All features in Sales and Service Max Editions

All prices in USD. This page is provided for information purposes only and subject to change. Contact your sales representative for detailed pricing information.

Nonprofit Cloud for Grantmaking Max Editions

Agentforce Nonprofit for Grantmaking: Sales, Service or CRM Max Edition

A product that helps grantmakers with program and grants management. Users have the ability to create grantseeker and grantee portals to share funding opportunities, make it easier for grantees to apply for funding and share outcomes. Learn more

Nonprofit Cloud for Grantmaking Sales Max Edition:

Monthly Pricing: $285/user/month (billed annually)
Annual Pricing: $3,420

Features Include: All features in Advanced Edition plus Coworker unmetered, All Sales and Nonprofit Industry Agent Templates, Momentum, Salesforce Contracts, Contact Center Digital,Salesforce Maps, Sales Programs, 2.75M flex credits per org/year, 1GB data storage per user. All grantmaking functionality including Grantseeker and Grantee Experiences (100 Customer Community+ login Licenses)

Nonprofit Cloud for Grantmaking Service Max Edition:

Monthly Pricing: $285/user/month (billed annually)
Annual Pricing: $3,420

Features Include: All features in Advanced Edition plus Coworker unmetered, All Service and Nonprofit Industry Agent Templates, Workforce Management, Quality Mgmt.
2.75M flex credits per org/year, 1GB data storage per user. All grantmaking functionality including Grantseeker and Grantee Experiences (100 Customer Community+ login Licenses)

Nonprofit Cloud for Grantmaking Sales & Service Max Edition:

Monthly Pricing: $345/user/month (billed annually)
Annual Pricing: $4,140

Features Include: All features in Sales and Service Max Editions

Experience Cloud for Nonprofits

Create a secure, self-service app to strengthen relationships with program participants, clients, volunteers, donors, and more.

Customer Community for Nonprofits

$0.50/login/month (billed annually) I $1.25/member/month (billed annually)

Features include: Nonprofit Cloud Shared Components, Nonprofit Components for NPSP.

Customer Community Plus for Nonprofits

$1.50/login/month (billed annually) I $3.75/member/month (billed annually)

Features include: Nonprofit Cloud Shared Components, Nonprofit Cloud for Grantmaking Components, Nonprofit Components for NPSP.

Partner Community for Nonprofits

$2.50/login/month (billed annually) I $6.25/member/month (billed annually)

Features include: Nonprofit Cloud Components, Nonprofit Cloud for Grantmaking Components, Nonprofit Components for NPSP, Donor Portal for NPSP

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Core Clouds

Service Cloud: Core, Advanced & Service Max Editions

Transform how service teams deliver value across every touchpoint – from donor experience, engagement, processes, automation, and service operations. Learn more

Service Cloud Core Edition:

Monthly Pricing: $48.75/user/month (billed annually)
Annual Pricing: $585

Features Include: Service Cloud, Slack Business+ with Slackbot, Tableau Next, Premier Success Plan, Security Essentials, 500K flex credits per org (250K one time, 250K yearly), 20MB data storage per user

Service Cloud Advanced Edition:

Monthly Pricing: $98.75/user/month (billed annually)
Annual Pricing: $1,185

Features Include: Everything in Core Edition, plus Help Agent (with outcome based pricing), Customer Signals Intelligence, Backup and Recover, Archive, Data Detect, Security Center, 1M flex credits per org (750K one time, 250K yearly), 1GB data storage per user

Service Cloud Max Edition:

Monthly Pricing: $275/user/month (billed annually)
Annual Pricing: $3,300

Features Include: All features in Advanced Edition plus Coworker unmetered, All Service Agent Templates, Workforce Management, Quality Mgmt, 2.75M flex credits per org/year, 1GB data storage per user, 50 Customer Community login Licenses

Sales Cloud: Core Edition, Advanced Edition & Sales Max Edition

Empower your entire organization with data from any source. Engage donors effectively, improve productivity and grow revenue on the #1 AI CRM. Learn more

Sales Cloud Core Edition:

Monthly Pricing: $48.75/user/month (billed annually)
Annual Pricing: $585

Features Include: Sales Cloud, Slack Business+ with Slackbot, Tableau Next, Sales Emails, Premier Success Plan, Security Essentials, 500K flex credits per org, 20MB data storage per user.

All prices in USD. This page is provided for information purposes only and subject to change. Contact your sales representative for detailed pricing information.

Sales Cloud Advanced Edition:

Monthly Pricing: $98.75/user/month (billed annually)
Annual Pricing: $1,185

Features Include: Everything in Core Edition, plus Help Agent (with outcome based pricing), Sales Insights, Account Research, Sales Programs, Customer Signals Intelligence, Backup and Recover, Archive, Data Detect, Security Center, 1M flex credits per org (750K one time, 250K yearly), 1GB data storage per user

Sales Cloud Max Edition:

Monthly Pricing: $275/user/month (billed annually)
Annual Pricing: $3,300

Features Include: All features in Advanced Edition plus Coworker unmetered, All Sales Agent Templates, Momentum, Salesforce Contracts, Contact Center Digital, Salesforce Maps, Sales Programs, 2.75M flex credits per org, 1GB data storage per user.

Sales and Service Cloud (CRM): Core, Advanced and Max Editions

Sales & Service Core Edition:

Monthly Pricing: $62.50/user/month (billed annually)
Annual Pricing: $750

Features Include: Sales Cloud, Slack Business+ with Slackbot, Tableau Next, Sales Emails, Premier Success Plan, Security Essentials, 500K flex credits per org (250K one time, 250K yearly), 20MB data storage per user

Sales & Service Advanced Edition:

Monthly Pricing: $118.75/user/month (billed annually)
Annual Pricing: $1,425

Features Include: Everything in Core Edition, plus Help Agent (with outcome based pricing, Sales Insights, Account Research, Sales Programs, Customer Signals Intelligence, Backup and Recover, Archive, Data Detect, Security Center, 1M flex credits per org (750K one time, 250K yearly), 1GB data storage per user

Sales & Service Max Edition:

Monthly Pricing: $275/user/month (billed annually)
Annual Pricing: $3,300

Features Include: All features in Advanced Edition plus Coworker unmetered, All Service and Sales Agent Templates, Workforce Management, Quality Mgmt, Momentum, Salesforce Contracts, Contact Center Digital, 2.75M flex credits per org/year, 1GB data storage per user. All grantmaking functionality including Grantseeker and Grantee Experiences, 50 Customer Community login Licenses

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Lightning Platform

Lighting Platform Starter, Platform Plus, Platform Admin
Build custom apps that fuel productivity. Learn more.

Platform Starter for Nonprofits: $5/user/month | $60/user/year

Features Include: Access to 10 custom objects , standard objects like Accounts, Contacts, and Reports, plus automation tools and standard mass/individual emailing, data storage 20 MB per user; file storage: 2 GB per user

Platform Plus for Nonprofits: $17.50/user/month $210/user/year

Features Include: Everything in Starter plus 110 custom objects, Lightning Console app access, higher storage limits

Slack

Slack Licenses: Pro, Business Plus, Enterprise Plus
A simpler way to chat, collaborate and drive productivity in one place. Learn more.

Slack Pro

Monthly Pricing: $1.09/user/month (billed annually)
Annual Pricing: $13.08

Features Include: unlimited message history, basic AI conversation and thread summaries, unlimited workflow automation and integrations, group meetings and group external messages

Slack Business Plus

Monthly Pricing: $2.25/user/month (billed annually)
Annual Pricing: $27
Included in Nonprofit Cloud, Sales and Service Core Editions

Features Include: Everything in Pro plus advanced AI with conversation summaries, daily recaps, file summaries, AI search and workflow generation, Slackbot, Advanced Salesforce integrations, SAML based single sign on, SCIM user management

Slack Enterprise Plus

Monthly Pricing: $6.75/user/month (billed annually)
Annual Pricing: $81
Included in Nonprofit Cloud Sales, Service and CRM Max Editions

Features Include: Everything in business+, Enterprise-Grade AI – conversation summaries, daily recaps, file summaries, AI workflow generation & enterprise search, Slackbot, Multiple SAML configurations, SCIM user management, EMM integration support, Native data loss prevention,connect unlimited workspaces and users

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